

## Mediating the Vis Case

During your 6 months work on the Vis Problem have you ever asked yourself whether it would not have been better for the Parties to try to settle their dispute? Perhaps in a mediation? What might have prevented them from doing so? And how would they have to prepare for such a mediation?

The DIS gives you the unique opportunity to find the answer to that questions in a two day workshop. In short: The perfect round up for your Vis experience.

### Join us for a two-day workshop

Arbitration may still be the predominant method of alternative dispute resolution in international trade. But it is not the only one and, in many cases, also not the cheapest or fastest option. Commercially, mediation might be the much better route for your client. It may result in a quick resolution of the dispute and have the benefit of taking into account many other factors beyond the mere legal "right" or "wrong".

### Workshop: Mediating the Vis Case

**Date:** Friday/Saturday, 21/22 April 2023, 10.00 am to 5.00 pm

**Venue:** German Arbitration Institute (DIS), Marienforster Str. 52, 53177 Bonn-Bad Godesberg

The workshop introduces, in a highly interactive fashion, core concepts of mediation and negotiation on the basis of the Vis case. It starts with an economic evaluation of the case, explains how to prepare for a mediation and what to consider in order to conduct a fruitful negotiation. The objective of the workshop is to allow students to experience the process of mediation and thereby understand how this approach differs from litigation or arbitration.

The workshop gives the students the opportunity to interact with other students in role play sessions. The students will receive feedback on their performance. The active experience, combined with lectures that give guidance and insights on mediation and negotiation, shall assist students in improving the skills necessary to represent clients in negotiations and mediations.

For further information about the workshop leaders and the schedule, please refer to the [agenda](#).

### Participants

This workshop is designed for up to 30 students. It is a prerequisite that applicants have participated as a team member in the 30. Willem C. Vis Moot but will not participate as a team member in this year's CDRC Competition. Both individual applications and applications by teams of up to four students are welcome. Allocation of places will be on a first come first served basis.

In the course of the two days, there will be role plays. In each role play, the participants will be assigned to roles either as negotiator, as mediator or observer. Preferences for a certain role will be taken into consideration to the extent possible.

### Registration

The event and meals are free of charge, but the travel and accommodation costs are not included and are at own cost.

Please send us an email to [events@disarb.org](mailto:events@disarb.org) to register for the workshop. If you register as a team, we would kindly ask you to include the names of the team members and their email addresses. When registering, please explicitly confirm that you have participated in the 30 Vis Moot and are not participating in this year's CDRC Competition.

By registering you accept the [DIS General Terms and Conditions](#) for Conferences and Workshops.

Applicants will receive a confirmation of their registration. Once the maximum number of participants has registered, we will start a waiting list.