

Lunch DIScussions
8 October 2026, 1-2 pm

Mediation Perspectives: Part Two Why Should I? The Corporate Perspective on Mediation

Negotiations have already failed, so why now invest further time and budget to try again through mediation? Mediation offers no guarantee of resolution and no binding award, and a failed mediation only delays the arbitration at additional cost. Rational decision makers advised by excellent counsel do not seem to require the assistance of a mediator. And how would we even propose mediation to management and the other side without appearing to doubt our own case?

These are critical concerns when in-house and external counsel face a dispute and consider mediation. Our panel will address these and many more concerns from the perspective of in-house counsel balancing benefits with cost, risk and predictability of outcome. Experienced mediators will share where mediation creates real value for corporations, why it can help even in one-off contractual relationships, how to propose it with confidence, what makes it work – and when it genuinely is the wrong choice.

Programme

Welcome address

Reinmar Wolff

German Arbitration Institute (DIS)/University Marburg, Bonn/Berlin

Discussion

Karsten Grillitsch

Robert Bosch, Gerlingen

Bill Marsh

Independent International Mediator, London

Kirstin Schwedt

schwedt.legal, Bad Homburg

Moderators

Gerlind Wolf

Hengeler Mueller, Munich

Registration

The event will be held in the form of a video-conference. There will be an alternative option to participate by audio only. Participation in this event is free of charge.

Please register **by 7 October 2026** via the link below.

By registering you accept the [DIS General Terms and Conditions](#) for Conferences and Workshops. Registered participants will receive the access details by email prior to the event.

Please address any questions to events@disarb.org.

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